Vanguard Cleaning Systems of Western Canada - Pricing file for Sourcewell RFP - As of June 2021

Service Type		Normal Market Price	Price offered to Sourcewell Accounts
1)	Standard nightly Janitorial services For example, vacumming carpets, emptying trash cans, cleaning and disinfecting washrooms, mopping resilient floors, cleaning tables and	\$28/hr CAD	\$25-\$26/hour CAD
2)	countertops in breakrooms and cafeterias, dusting surfaces, etc. Ad-hoc, "Special Janitorial Services" on an as-needed basis.		
	a) Carpet Shampoo and Extraction	\$0.25 CAD psf	\$0.23 CAD psf
	b) Resilient flooring strip & wax	\$0.75 CAD psf	\$0.73 CAD psf
	c) Exterior Windows - Main floor	\$4 CAD per pane	\$3.5 CAD per pane
	c) Exterior Windows - 2nd floor or higher	\$8 CAD per pane	\$7.5 CAD per pane
	d) Power Wash	\$40 CAD per hour	\$35 CAD per hour
3)	Janitorial Consumables	10% off MSRP	15% off MSRP
	For example: garbage bags, toilet paper, paper towel, hand soap, hand		
	disinfectant, urinal screens, menstrual products, etc)		